Information Systems as Social Structures

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Abstract — Organizations are changing at an ever-faster pace, as they try to keep up with globalization and the information revolution. Unfortunately, information systems technologies do not support system evolution well, making information systems a roadblock to organizational change. We propose to view information systems as social structures and define methodologies which develop and evolve seamlessly an information system within its operational environment. To this end, this paper proposes an ontology for information systems that is inspired by social and organizational structures. The ontology adopts components of the *i** organizational modeling framework, which is founded on the notions of *actor*, *goal* and *social dependency*. Social patterns, drawn from research on cooperative and distributed architectures, offer a more macroscopic level of social structure description. Finally, the proposed ontology includes organizational styles inspired from organization theory. These are used not only to model the overall organizational context of an information system, but also its architecture. Social patterns and organizational styles are defined in terms of configurations of *i** concepts. The research has been conducted in the context of the *Tropos* project.

Categories & Descriptors — D.2.1 [Software Engineering]: Requirements/Specifications – *elicitation methods, languages, methodologies*; D.2.11 [Software Engineering]: Software Architectures – *data abstraction, patterns*; K.6.1 [Management of Computing and Information systems]: Project and People Management – *systems analysis and design*; K.6.3 [Management of Computing and Information systems]: Software Management – *software development*.

General Terms — Design, Languages, Management.

Keywords — Organizational Modeling, *i** Framework, *Tropos* Methodology.

1. Introduction

Information systems have traditionally suffered from an impedance mismatch. Their operational environment is understood in terms of actors, responsibilities, dependencies, social structures, organizational entities, objectives, tasks and resources, while the information system itself is usually conceived as a collection of (software) modules, entities (e.g., objects, agents), data structures and interfaces. This mismatch is one of the main factors for the poor quality of information systems, and for the frequent failure of system development projects. We are interested in developing an information system methodology, called *Tropos* [2], which

views information systems as social structures thereby reducing the impedance mismatch alluded to earlier. *Tropos* is intended as a seamless methodology tailored to describe both the organizational environment of a system and the system itself in terms of the same concepts. By social structures, we mean a collection of social actors, human or software, which act as agents, positions (e.g., the department chair), or roles (e.g., the meeting chair) and have social dependencies among them (e.g., the meeting chair depends on the meeting participants to show up, while they depend on the chair to conduct an effective meeting).

The *Tropos* ontology is described at three levels of granularity. At the lowest (finest granularity) level, *Tropos* adopts concepts offered by the *i** organizational modeling framework [17], such as *actor*, *agent*, *position*, *role,* and *social dependency.* At a second, coarser-grain level the ontology includes possible *social patterns*, such as mediator, broker and embassy. At a third, more macroscopic level the ontology offers a set of *organizational styles* inspired by organization theory and strategic alliances literature. All three levels are defined in terms of the *i** concepts. *Tropos* spans four phases of software development:

- Early requirements — concerned with the understanding of a problem by studying an organizational setting; the output is an organizational model which includes relevant actors, their goals and dependencies.

- Late requirements — the system-to-be is described within its operational environment, along with relevant functions and qualities.

- Architectural design — the system's global architecture is defined in terms of subsystems, interconnected through data, control and dependencies.

- Detailed design — behavior of each architectural component is defined in further detail.

For purposes of presentation, we describe first *i**, then the organizational styles and finally the social patterns. Section 2 shows how *Tropos* can produce an initial *i** organization model. Section 3 presents the organization-inspired styles, and their application to the kind of models presented in Section 2. Section 4 proposes a number of social goal-based patterns. Finally, Section 5 summarizes the contributions and points to further work.

2. Initial Organizational Models

The page *Tropos* adopts a goal- and actor-oriented ontology for modeling organizational settings based on *i** [17]. It assumes that an organization involves *actors* who have *strategic dependencies* among each other. A dependency describes an "agreement" (called *dependum*) between two actors: the *depender* and the *dependee*. The *depender* is the depending actor, and the *dependee,* the actor who is depended upon. The type of the dependency describes the nature of the agreement. *Goal* dependencies are used to represent delegation of responsibility for fulfilling a goal; *softgoal* dependencies are similar to goal dependencies, but their fulfillment cannot be defined precisely (for instance, the appreciation is subjective, or the fulfillment can occur only to a given extent); *task* dependencies are used in situations where the dependee is required to perform a given activity; and *resource* dependencies require the dependee to provide a resource to the depender. As shown in Figure 1, actors are represented as circles; dependums — goals, softgoals, tasks and resources — are respectively represented as ovals, clouds, hexagons and rectangles; and dependencies have the form *depender* → *dependum* → *dependee*.

These elements are sufficient for producing a first model of an organizational environment. For instance, Figure 1 depicts an *i** model of a business organization selling media items (books, newspapers, CDs, etc.). The main actors are *Customer*, *MediaRetailer*, *MediaSupplier* and *MediaProducer. Customer* depends on *MediaRetailer* to fulfill her goal: *Buy Media Items*. Conversely, *MediaRetailer* depends on *Customer* to "*satisfy customers*". Since the dependum *SatisfiedCustomers* cannot be defined precisely, it is represented as a softgoal. The *Customer*

also depends on *MediaRetailer* to get a *Media Item* (resource dependency) and *Consult Catalogue* (task dependency). Furthermore, *MediaRetailer* depends on *MediaSupplier* to supply media items in a continuous way. The items are expected to be of good quality because, otherwise, the *Long-Term Business* dependency would not be fulfilled. Finally, *MediaProducer* is expected to provide *MediaSupplier* with *Quality Packages.*
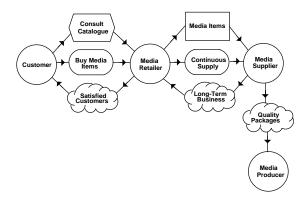

Figure 1 : *i* *Model for a Media Retailer

We have defined a formal language, called *Formal Tropos* [4]*,* that complements *i** in several directions. It provides a textual notation for *i** models and allow us to describe dynamic constraints among the different elements of the specification in a first order linear-time temporal logic. It has a precisely defined semantics that is amenable to formal analysis. Finally, we have developed a methodology for the automated analysis and animation of *Formal Tropos* specifications [4], based on model checking techniques [3].

Entity MediaItem
    Attribute constant   itemType : ItemType, price : Amount, InStock : Boolean

Dependency BuyMediaItems
    Type goal
    Mode achieve
    Depender Customer
    Dependee MediaRetailer
    Attribute constant item : MediaItem
    Fulfillment
        condition for depender
            $\forall media : MediaItem(self.item.type = media.type \rightarrow item.price <= media.price)$
        [the customer expects to get the best price for the type of item]

Dependency ContinuousSupply
    Type goal
    Mode maintain
    Depender MediaRetailer
    Dependee MediaSupplier
    Attribute constant item : MediaItem
    Fulfillment
        condition for depender
            $\exists buy : BuyItem(JustCreated(buy) \rightarrow buy.item.inStock)$
[the media retailer expects to get items in stock as soon as someone is interested to buy them]

Figure 2 : *Formal Tropos* Specifications

As an example, Figure 2 presents the specification in *Formal Tropos* for the *BuyMediaItems* and *ContinuousSupply* goal dependencies. Notice that the *Formal Tropos* specification provides additional information that is not present in the *i** diagram. For instance, the **fulfillment condition** of *BuyMediaItems* states that the customer expects to get the best price for the type of product that she is buying. The condition for *ContinuousSupply* states that the shop expects to have the items in stock as soon as someone is interested in buying them.

3. Organizational Styles

Organizational theory [10, 14] and strategic alliances literature [6, 15, 16] study alternative styles for (business) organizations. These styles are used to model how business stakeholders — individuals, physical or social systems — coordinate in order to achieve common goals. *Tropos* adopts (some of these) *organizational styles* at the macroscopic level of its ontology in order to describe the overall structure of the organizational context of the system or its architecture. In this section, we explain some of these styles in terms of the basic ontology introduced in the previous section.

The **structure-in-5** (Figure 3a) is a typical organizational style. At the base level, the *Operational Core* takes care of the basic tasks — the input, processing, output and direct support procedures — associated with running the organization. At the top lies the *Apex*, composed of strategic executive actors. Below it, sit the *Coordination*, *Middle Agency* and *Support* actors, who are in charge of control/standardization, management and logistics procedures, respectively. The *Coordination* component carries out the tasks of standardizing the behavior of other components, in addition to applying analytical procedures to help the organization adapt to its environment. Actors joining the apex to the operational core make up the *Middle Agency*. The *Support* component assists the operational core for non-operational services that are outside the basic flow of operational tasks and procedures.
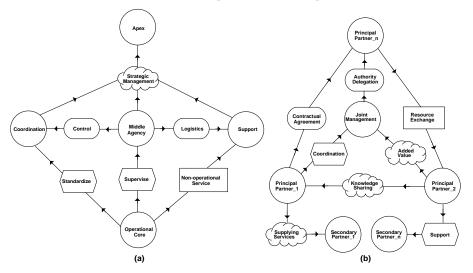

Figure 3 : Structure-in-5 (a) and Joint Venture (b)

The organizational styles are generic structures defined at a metalevel that can be instantiated to model/design a specific application context/architecture (see Figure 7 and 8). As an example, Figure 4 specifies the structure-in-5 style in Telos [12]. The Telos language provides features to describe metaconcepts used to represent the knowledge relevant to a variety of

worlds — subject, usage, system, development worlds — related to a software system. Our organizational styles are formulated as Telos metaconcepts, primarily based on the aggregation semantics for Telos presented in [11].

The structure-in-5 style is specified as a Telos metaclass, *StructureIn5MetaClass*. It is an aggregation of five (*part*) metaclasses, one for each actor composing the structure-in-5 style: *ApexMetaClass*, *CoordinationMetaClass*, *MiddleAgencyMetaClass*, *SupportMetaClass* and *OperationalCoreMetaClass*. Each of these five components exclusively belongs (*exclusivePart*) to the composite (*Structure-In5MetaClass*), and their existence depends (*dependentPart*) on the existence of the composite.

```
TELL CLASS StructureIn5MetaClass
IN Class WITH /*Class is here used as a MetaMetaClass*/
attribute   name: String
part, exclusivePart, dependentPart
            ApexMetaClass: Class
            CoordinationMetaClass: Class
            MiddleAgencyMetaClass: Class
            SupportMetaClass: Class
            OperationalCoreMetaClass: Class
END StructureIn5MetaClass
```

Figure 4 : Structure-in-5 in Telos

The **joint venture** style (Figure 3b) is a more decentralized style that involves an agreement between two or more principal partners in order to obtain the benefits derived from operating at a larger scale and reusing the experience and knowledge of the partners. Each principal partner can manage and control itself on a local dimension and interact directly with other principal partners to exchange, provide and receive services, data and knowledge. However, the strategic operation and coordination is delegated to a *Joint Management* actor, who coordinates tasks and manages the sharing of knowledge and resources. Outside the joint venture, secondary partners supply services or support tasks for the organization core.

The **takeover** style involves the total delegation of authority and management from two or more partners to a single collective *takeover* actor. It is similar in many ways to the joint venture style. The major and crucial difference is that while in a joint venture identities and autonomies of the separate units are preserved, the takeover absorbs these critical units in the sense that no direct relationships, dependencies or communications are tolerated except those involving the takeover.

The **vertical integration** style merges, backward or forward, several actors engaged in achieving or realizing related goals or tasks at *different stages* of a production process. An *Organizer* merges and synchronizes interactions/dependences between participants, who act as intermediaries. Figure 5a presents a vertical integration style for the domain of goods distribution. *Provider* is expected to supply quality products, *Wholesaler* is responsible for ensuring their massive exposure, while *Retailer* takes care of the direct delivery to the *Consumers*.

The **pyramid** style is the well-know hierarchical authority structure. Actors at lower levels depend on those at higher levels for supervision. The crucial mechanism is direct supervision from the *Apex*. Managers and supervisors at intermediate levels only route strategic decisions and authority from the *Apex* to the operating (low) level. They can coordinate behaviors or take decisions by their own, but only at a local level.

The **arm's-length** style implies agreements between independent and competitive, but partner actors. Partners keep their autonomy and independence but act and put their resources and knowledge together to accomplish precise common goals. No authority is lost, or delegated from one collaborator to another.
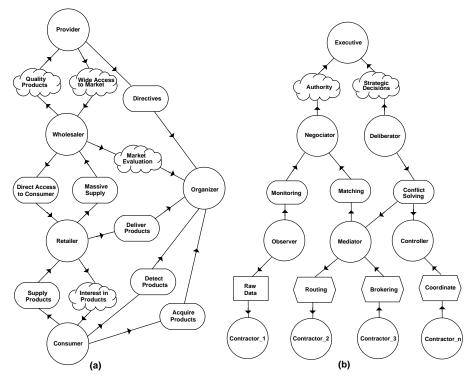

Figure 5 : Vertical Integration (a) and Hierarchical Contracting (b)

The **hierarchical contracting** style (Figure 5b) identifies coordinating mechanisms that combine arm's-length agreement features with aspects of pyramidal authority. Coordination mechanisms developed for arm's-length (independent) characteristics involve a variety of negotiators, mediators and observers at different levels handling conditional clauses to monitor and manage possible contingencies, negotiate and resolve conflicts and finally deliberate and take decisions. Hierarchical relationships, from the executive apex to the arm's-length contractors restrict autonomy and underlie a cooperative venture between the parties.

The **bidding** style (Figure 6a) involves competitivity mechanisms, and actors behave as if they were taking part in an auction. The *Auctioneer* actor runs the show, advertises the auction issued by the auction *Issuer*, receives bids from *Bidder* actors and ensures communication and feedback with the auction *Issuer*. The auction *Issuer* is responsible for issuing the bidding.

The **co-optation** style (Figure 6b) involves the incorporation of representatives of external systems into the decision-making or advisory structure and behavior of an initiating organization. By co-opting representatives of external systems, organizations are, in effect, trading confidentiality and authority for resource, knowledge assets and support. The initiating system has to come to terms with the contractors what is being done on its behalf; and each co-optated actor has to reconcile and adjust its own views with the policy of the system it has to communicate.
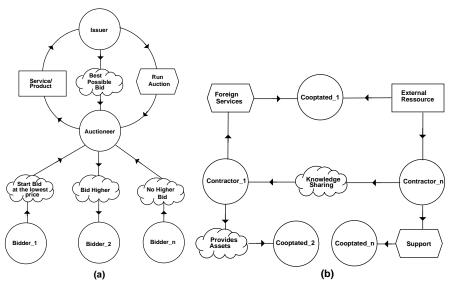
Figure 6 : Vertical Integration (a) and Hierarchical Contracting (b)

Organizational styles guide the development of the organizational model for a system. For instance, suppose that we detect that the organizational style for the Media Company example of the previous Section can be represented as a *vertical integration*. Then, the initial organizational model of Figure 1 can be refined and completed as shown in Figure 7.
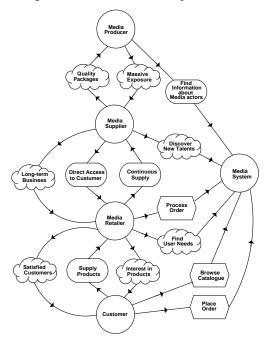

Figure 7 : Modeling the Media Company with the Vertical Integration Style

Tropos aims to apply its social ontology not only to organizational models, but also to all levels of software development (most notably, architectural design). For instance, the *joint venture* style can be used to produce an architectural description of the *Media System*. A more detailed description of this particular architecture can be found in [9]. Figure 8 suggests a possible assignment of system responsibilities for the business-to-consumer (B2C) part of the *Media System*. Following the joint venture style, the architecture is decomposed into three principal partner actors (*Store Front, Order Processor* and *Back Store*). They control themselves on a local dimension for exchanging, providing and receiving services, data and resources with each other.

Each of the three system actors delegates authority to and is controlled and coordinated by the joint management actor (*Joint Manager*), managing the system on a global dimension. *Store Front* interacts primarily with *Customer* and provides her with a usable front-end Web application. *Back Store* keeps track of all Web information about customer orders, product sales, bills and other data of strategic importance to *MediaRetailer*. *Order Processor* is in charge of the secure management of orders and bills, and other financial data. *Joint Manager* manages all of them handling *Security* gaps, *Availability* bottlenecks and *Adaptability* issues, three software quality attributes (as well as sub-attributes *Authorization*, *Integrity*, *Usability*, *Updatability* and *Maintainability*) required for business-to-consumer applications identified and evaluated in detail for our *Media system* example in [9].

All the system actors of Figure 8 will eventually be further specified into subactors, and delegated with specific responsibilities. For instance, in the *Store Front*, *Item Browser* is delegated the task of managing catalogue navigation; *Shopping Cart,* the selection and customization of items; *Customer Profiler,* the tracking of customer data and the production of client profiles; and *Product Database,* the management of media items information. Similarly, to cope with *Security*, *Availability* and, *Adaptability*, *Joint Manager* is further refined into three new system sub-actors *Security Checker*, *Availability Manager* and *Adaptability Manager*. Further decomposition details can be found in [9].
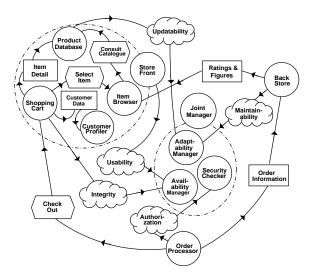

Figure 8 : Designing the System Architecture with the Joint Venture Style

4. Social Patterns

The last element of our ontology are the *social patterns*. Unlike organizational styles, they focus on the social structure necessary to achieve *one* particular goal, instead of the overall goals of the organization.

A social pattern defines the actors (together with their roles and reponsibilites) and the social dependencies that are necessary for the achievement of the goal. Considerable work has been done in software engineering for defining software patterns (see e.g., [5]); unfortunately, they do not place emphasis on social aspects. On the other hand, proposals of patterns that address social issues (see e.g., [1, 8]) are not intended to be used at an organizational level, but rather during implementation phases by addressing issues such as agent communication, information gathering from information sources, or connection setup.

In the following, we present some social patterns that focus on social mechanisms recurrent in multi-agent and cooperative systems literature; in particular, the following structures are inspired by the federated patterns introduced in [7, 18]. As with organizational styles, patterns are also metastructures that can be instantiated to model/design a specific application context/architecture (See Figure 12).

A **broker** (Figure 9a) is an arbiter and intermediary who has access services of an actor (*Provider*) in order to satisfy the request of a *Consumer*. This pattern is especially used in the hierarchical contracting and joint venture styles. Notice that roles are established in the context of a particular interaction. For instance, *Consumers* may be in turn *Providers*, and vice versa.

A **matchmaker** (Figure 9b) locates a *Provider* that can handle a *Consumer*'s request for service, and then directs the *Consumer* to the chosen *Provider*. As opposed to the *Broker* who handles all interactions between the *Consumer* and the *Provider*, the *Matchmaker* only makes the connection, and leaves all further interaction to be done directly between the intervening actors. It can also be used in hierarchical contracting and joint ventures.
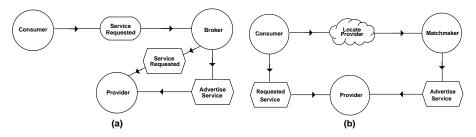

Figure 9: Broker (a) and Matchmaker (b)

A **mediator** (Figure 10a) mediates interactions among different actors. An *Initiator* addresses the *Mediator* instead of asking directly another colleague, the *Performer*. It has acquaintance models of colleagues and coordinates the cooperation between them. Inversely, each colleague has an acquaintance model of the *Mediator*. While a broker simply matches providers with consumers, a *Mediator* encapsulates interactions and maintains models of initiators and performers behaviors over time. It is used in the pyramid, vertical integration and hierarchical contracting styles since it underlies direct cooperation and encapsulation reinforcing authority.

A **monitor** (Figure 10b) alerts a *Subscriber* about relevant events. It accepts subscriptions, requests notifications for subjects of interest, receives such notifications, and alerts subscribers of relevant events. The *Subject* provides notifications of state changes as requested. The *Subscriber* registers for notification of state changes to distributed subjects, receives notifications with current state information, and updates its local state information. This

pattern is used in the hierarchical contracting, vertical integration, arm's-length and bidding styles implying observation activities.
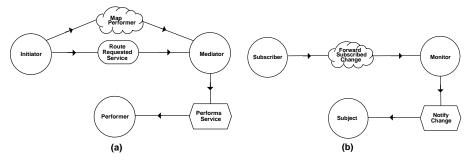

Figure 10 : Mediator (a) and Monitor (b)

An **embassy** (Figure 11a) routes a service requested by a foreign actor (*Foreigner*) to a local one, and handles back the response. If the access is granted, the *Foreigner* can submit messages to the *Embassy* for translation. The content is translated in accordance with a standard ontology. Translated messages are forwarded to target local actors. The results of the query are passed back to the *Foreigner*, and translated in reverse. This pattern can be used in the structure-in-5, arm's-length, bidding and co-optation styles to handle security aspects between systems component related to the competitivity mechanisms inherent to these styles.

A **wrapper** is an embassy that incorporates a legacy system into the organization. The wrapper interfaces the clients to the legacy by acting as a translator between them. This ensures that communication protocols are respected and the legacy system remains decoupled from the clients. This pattern can be used in the co-optation style when one of the co-opted actor is a representative for a legacy system.

The **contract-net** pattern (Figure 11b) selects an actor to which to assign a task. The pattern involves a manager (*Contractor*) and any number of participants (*Clients*). The manager issues a request for proposal for a particular service to all participants, and then accepts "proposals" to meet the service request at a particular "cost". The manager selects one participant who performs the contracted work and informs the manager upon completion. This pattern is used in the arm's-length, bidding and co-optation styles due to their inherent competitive features.
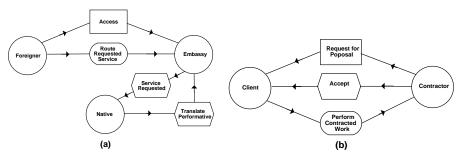

Figure 11 : Embassy (a) and Contract-Net (b)

Figure 12 shows a possible use of the patterns in the e-business system shown in Figure 8. In particular, it shows how to solve the goal of managing catalogue navigation that the *Store Front* has delegated to the *Item Browser*. The goal is decomposed into subgoals and solved with a combination of patterns.
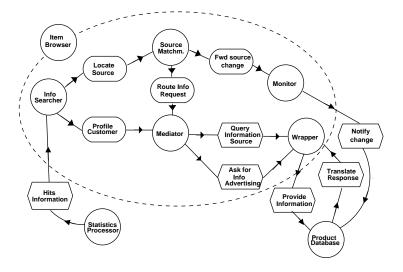
Figure 12 : Social Patterns for Item Browser

The broker pattern is applied to the *Info Searcher*, which satisfies requests of searching information by accessing *Product Database*. The Source *Matchmaker* applies the matchmaker pattern locating the appropriate source for the *Info Searcher*, and the monitor pattern is used to check any possible change in the *Product Database*. Finally, the mediator pattern is applied to mediate the interaction among the *Info Searcher*, the *Source Matchmaker*, and the *Wrapper*, while the wrapper pattern makes the interaction between the *Item Browser* and the *Product Database* possible. Of course, other patterns can be applied. For instance, we could use the contract-net pattern to select a wrapper to which delegate the interaction with the *Product Database*, or the embassy to route the request of a wrapper to the *Product Database*.

5. Conclusion

We have proposed an ontology which views information systems as social structures. The ontology has been inspired by organizational modeling frameworks and theories, also by multi-agent and cooperative system research.

Obviously, this social perspective on software systems is best suited for software which operates within an open, dynamic, and distributed environment, such as those that are becoming prevalent with Web, Internet, agent, and peer-to-peer software technologies.

We are continuing work on formalizing the organizational styles and social patterns that have been presented. In particular, we propose to define formally the patterns and styles as metaclasses which are instantiated for particular information system designs. To this end, we are improving the syntax and semantics of *Formal Tropos* especially to support metalevel specifications. We also propose to compare and contrast our styles and patterns to classical software architectural styles and patterns proposed in the software engineering literature and relate them to implementation-inspired architectural components such as ports, connectors, interfaces, libraries and configurations. Finally, we are working on formalizing the "code of ethics" for the different patterns, answering the question: what can one expect from a broker, mediator, embassy, etc.?

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